Rachna Stegall

Global Director of Connected Technologies, UL LLC

Rachna Stegall is the Global Director of Connected Technologies where she leads the new horizontal business for Commercial & Industrial (C&I) Business Unit – supporting UL's clients with the development and delivery of services supporting the "Internet of Things", which cover needs such as, interoperability, software and functional safety, cybersecurity, and new associated technologies. UL is a premier global independent safety science company with more than 123 years of history. Employing more than 13,000 professionals in over 120 countries, UL has three distinct business units—Commercial & Industrial, Consumer, and Ventures—to meet the expanding needs of our customers and to deliver on our public safety mission.

In this role, Rachna collaborates across the C&I business as well as works closely with business units across the UL enterprise to leverage UL Enterprise capabilities and alignment of services across UL. Responsibilities include business development, finance, marketing, sales, delivery, and training to grow a profitable P&L.

Rachna joined UL in 1992 and has helped UL in a wide variety of progressively larger roles in Engineering, Laboratory, and Commercial roles over her career. She has worked in multiple roles, from operations, innovation, strategy, global market access across the Appliance HVAC and Lighting business, Industrial Controls business, and High Tech business divisions. In these roles, she led the global team of 650+ operations staff in helping diverse and demanding customers win in their global markets. It included driving performance improvements by driving top line growth and profitability, streamlined operations, and improves cross-functional integration in strategy execution.

Most recently, she served as Director, Software and Innovation in Consumer Technology division where she was responsible for M&A's, integration and growth of software benchmarking line of business into division line of business. Included development of enterprise-wide cybersecurity strategy, go to market plans, development of cybersecurity services, staffing, technical requirements, marketing, financials, sales, training, test labs, and stakeholder outreach.

Rachna holds a Bachelor of Science in Electrical Engineering from the University of Wisconsin and a Business Management Certificate from Loyola University.